Sub: Policy on ‘Premier Customers’ for freight traffic on Indian Railway.

Ref: Freight Marketing Circular No. 15 of 2015 dated 10.07.2015

1.0 Attention is invited to para 3 of Freight Marketing Circular No. 15 of 2015 issued vide Board’s letter No. 97/TC(FM)/26/1/Vol.-III dated 10.07.2015.

2.0 In this connection, it has been decided that the individual customers, who offer their traffic from port-sidings/port terminals and the authorized co-users of sidings and Private Freight Terminals (PFT) should also be considered for reckoning as the ‘Premier Customers’ provided they individually qualify the prescribed eligibility earnings criteria for ‘Premier Customers’ as stipulated in para 2 of Freight Marketing Circular No. 15 of 2015.

For reckoning the earning criteria for different categories of ‘Premier Customers’, originating earnings of a customer, at a particular siding/port-siding/Private Freight Terminal shall be taken into consideration. No clubbing/amalgamation of originating earnings of a customer from any other siding/terminal shall be permitted.

3.0 The other guidelines contained in Freight Marketing Circular No. 15 of 2015 shall remain unchanged.

4.0 The zonal railways shall review and publish the list of different categories of ‘Premier Customers’. List of the ‘Premier Customers’ may also be furnished to Board’s Office from time to time.

5.0 This issues with the concurrence of Finance Directorate of Ministry of Railways.

6.0 These instructions will come into force from the date of issue.

Please acknowledge receipt.

(Samir Kumar)
Director Freight Marketing

New Delhi, dated 10.2015

No. 97/TC(FM)/26/1/Vol.-III.

Copy forwarded to:
1. DAI (Railways) with 36 spares.
2. FA&CAOs, All Indian Railways.
No. 97/TC(FM)/26/1/Vol.-III. New Delhi, dated 10.2015

Copy forwarded for information and necessary action to:

1. The Chief Operations Managers, All Indian Railways.
2. The Chief Commercial Manager, All Indian Railways.
3. The Chief Commercial Manager (FM), All Indian Railways.
5. The General Manager, Centre for Railway Information System (CRIS), Chanakyapuri, Near National Rail Museum, New Delhi.
6. FOIS, CRIS, Chanakyapuri, New Delhi.

(Samir Kumar)
Director Freight Marketing