General Managers,
1. Central Railway, Mumbai (CSTM).
2. Eastern Railway, Kolkata.
3. East Central Railway, Hajipur.
4. East Coast Railway, Bhubaneswar.
5. Northern Railway, New Delhi.
10. Southern Railway, Chennai.
12. South Eastern Railway, Kolkata.
13. South East Central Rly, Bilaspur.
15. Western Rly., Mumbai (Churchgate).
16. West Central Railway, Jabalpur.


Ref: (i) Freight Marketing Circular No. 01 of 2012 issued vide Railway Board’s letter No. 99/TC(FM)/26/1/ Pt.-II dated 30.01.2012.
(ii) Freight Marketing Circular No. 04 of 2013 issued vide Railway Board’s letter No. 2012/TC(FM)/18/24 dated 20.03.2013.
(iii) Rate Master Circular/FIS/ 2015/O issued vide Board’s letter No. TCR/1078/2078/2014/02 dated 16.06.2015 dated 16.06.2015.

1. Attention is invited to (i) para 10 of Freight Marketing Circular No. 01 of 2012 issued vide Board’s letter No.99/TC(FM)/26/1/Pt.-II dated 30.01.2012; and (ii) Freight Marketing Circular No. 04 of 2013 issued vide Railway Board’s letters No. 2012/TC(FM)/18/24 dated 20.03.2013 regarding applicability of Sidings for getting benefit under Freight Incentive Scheme for incremental traffic booked from Sidings.

2. Consequent upon discontinuation of ‘Freight Incentive Scheme for incremental traffic’, vide Rate Master Circular/FIS/2015/0 issued vide letter No. TCR/1078/2078/2014/02 dated 16.06.2015, following amendments are made -

(i) Para 10 alongwith its sub-paras appearing at page 9 of Freight Marketing Circular No. 01 of 2012, stands deleted.

(ii) The instructions contained in Freight Marketing Circular No. 04 of 2013 issued vide Railway Board’s letter No. 2012/TC(FM)/18/24 dated 20.03.2013, may be treated as null and void.

2.1 However, in cases of traffic booked from Sidings where ‘Freight Incentive Scheme for incremental traffic’ was allowed as per Freight Marketing Circular No. 04 of 2013, the said incentive shall lapse after the expiry of validity period as mentioned in agreement/ letter/ communication given in writing to a party conveying Railway’s approval for ‘Freight Incentive Scheme for incremental traffic’.

2.2 From now on, the applicability of any Freight Incentive Scheme to Sidings shall be governed by the relevant Rates Circulars.
3. This issues with the concurrence of Finance Directorate of Ministry of Railways.

4. These instructions will come into force with immediate effect.

Please acknowledge receipt.

(Sanjay Kumar Jha)
Dy. Dir. Traffic Commll. (Rates)

No. 2012/TC(FM)/18/24/pt.-l.

New Delhi, dated 06.08.2015

Copy forwarded to:
1. DAI (Railways) with 36 spares.
2. FA&CAOs, All Indian Railways.

for Financial Commissioner/Railways

No. 2012/TC(FM)/18/24/pt.-l.

New Delhi, dated 06.08.2015

Copy forwarded for information and necessary action to:

1. The Chief Operations Managers, All Indian Railways.
2. The Chief Commercial Manager, All Indian Railways.
3. The Chief Traffic Planning Managers, All Indian Railways.
4. The Chief Commercial Manager (FM), All Indian Railways.
5. The Principal Chief Engineer, All Indian Railways.
6. The Chief General Engineer, All Indian Railways.
7. The Managing Director/Chief Commercial Manager, Konkan Railway Corporation Ltd., Belapur Bhavan, Plot No.6, Sector 11, CBD Belapur, Navi Mumbai-400014.
8. The General Manager, Centre for Railway Information System (CRIS), Chanakyapuri, Near National Rail Museum, New Delhi.
10. Director General, National Academy of Indian Railways, Vadodara.
11. Director, Institute of Rail Transport Management (IRITM), Manak Nagar, Lucknow.
12. AM(T), AM(C), AM(CE), AM(Elec.), AM(Mech), Adv.(Rates), Adv. (F), Adv. (Vig), EDCE(G), ED/RE, EDPG, EDV(T), EDF(C), EDME/Frt., DF(C)/Railway Board.
13. CRB, FC, MT, ME, ML, MS, MM, Secy./Railway Board for kind information.

(Sanjay Kumar Jha)
Dy. Dir. Traffic Commll. (Rates)

(Gulshan Kumar)
Dy. Dir. Freight Marketing