The General Manager, All Indian Railways & PUs including NF(C).
The General Manager, CORE, Allahabad.
The General Manager, Metro Railway, Kolkata.
The Director General, RDSO, Lucknow & Railway Staff College, Vadodara.
CAO/Workshop Projects organization, 1st Floor, Chamber Bhawan, JC Road, Patna
CAO/DMW, Patiala and COFMOW, New Delhi.
CAO/RCF/RBL, Old TA Building, Kishanganj, Delhi,
MDs, all PSUs/Autonomous units under Ministry of Railways

Sub: Public Procurement Policy for procurement of goods produced and
services rendered by Micro and Small Enterprises (MSEs)

Ref: Board (MM)'s D.O. No. 2010/RS(G)/363/1 dt. 1.5.2014

Vide Board's letter No. 2010/RS(G)/363/1 dt. 5.7.2012 Public Procurement Policy
of GOI in respect of procurement of goods and services, produced and provided by
MSME was circulated for guidance and compliance. Under the policy, the status of
implementation of the policy is monitored/reviewed by Ministry of MSME at the end of
financial year.

In this connection details furnished by Western Railway on prescribed proforma it
is seen that on WR the purchase of goods from MSMEs during 2013-14 had been 34.41% of
total purchases (excluding of indents of Board/PUs) against Board's target of 20%. It is
also seen that WR has captured data as per the format given by Board (copy enclosed for
ready reference). Initiatives taken on WR to increase participation from MSMEs, has been
recognised by Board (MM) as 'good'.

The initiative of Western Railway are:

(i) Participation in all the Buyer-seller Meet organized by NSIC in Western region.
(ii) A box clip disseminating information about railways policy of encouragement of
purchases from MSMEs, to be inserted in popular Newspapers alongwith the
WR's weekly tender notice.
(iii) A virtual exhibition of items being regularly procured by WR with their drawings
and other relevant information along with the details of incentives being
provided to MSMEs by IR would be included in WR's website.

This is for your information and suitable adoption on your Railway.

(Santosh Mittal)
Dy. Dir. Rly. Stores(G)-I
Railway Board
Annexure-I

<table>
<thead>
<tr>
<th>S.No.</th>
<th>Particulars</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>Total value of orders placed (in Rs. Crs.)</td>
</tr>
<tr>
<td>2.</td>
<td>Total value (in Rs. Crs.) of orders placed on MSEs (including MSEs owned by SC/ST entrepreneurs)</td>
</tr>
<tr>
<td>3.</td>
<td>Total value of orders placed on only MSEs owned by SC/ST</td>
</tr>
<tr>
<td>4.</td>
<td>% of value of orders placed on MSE (including MSEs owned by SC/ST entrepreneurs) out of total procurement.</td>
</tr>
<tr>
<td>5.</td>
<td>% of value of orders placed on only MSE owned by SC/ST entrepreneurs out of total procurement.</td>
</tr>
<tr>
<td>6.</td>
<td>Total number of MSE vendors approved/registered.</td>
</tr>
<tr>
<td>7.</td>
<td>Confirmation of uploading annual MSE procurement profile on your website.</td>
</tr>
<tr>
<td>8.</td>
<td>Total number of orders placed</td>
</tr>
<tr>
<td>9.</td>
<td>Orders placed on MSEs other than owned by SC/ST</td>
</tr>
<tr>
<td>10.</td>
<td>Orders placed on MSEs owned by SC/ST</td>
</tr>
<tr>
<td>11.</td>
<td>No. of cases in which preferential order placed on MSE as per MSE policy (i.e. order placed by counter offering to the higher MSE bidder at the rate of L-1 large scale unit)</td>
</tr>
</tbody>
</table>